

October 10, 1996

MUR 4505

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RECEIVED  
FEDERAL ELECTION  
COMMISSION  
OFFICE OF GENERAL  
COUNSEL

VIA HAND DELIVERY

Honorable Lee Ann Elliott  
Chairman  
Federal Election Commission  
999 E Street, N.W.  
Washington, D.C. 20463

**Re: Complaint Against the Democratic National Committee and  
the "Torricelli for U.S. Senate/Bob Torricelli for New  
Jersey" Committee**

Dear Madam Chairman:

Pursuant to the authority found at 2 U.S.C. §437g(a)(4)(A), I file this formal complaint with the Federal Election Commission (the "Commission"). This complaint alleges a series of violations of the Federal Election Campaign Act of 1971, as amended, (the "Act") by the Democrat National Committee (the "DNC") with respect to the November, 1996 general election for United States Senator from New Jersey. I respectfully request that the Commission move forward to investigate this complaint, as is provided for at 2 U.S.C. §437g(a)(2). The complaint, on information and belief, alleges violations of 2 U.S.C. §§441a(a)(2), 441a(d), 441b(a), 441d, 434b and 11 C.F.R. §110.11(a)(2) involving the unlawful financing of a television advertisement by the Respondent DNC in connection with the general election campaign of Congressman Bob Torricelli, the Democrat nominee for election to the United States Senate from New Jersey.

**FACTS:** On or about June 1, 1996, Respondent Torricelli Committee retained the Alexandria, Virginia-based media firm of Abar Hutton Media (the "Abar firm"), to purchase television time for its political advertising with respect to the 1996 New Jersey election for United States Senate. In so doing, the Abar firm, through its principal, Barb Abar, has purchased time on New York stations, including WABC-TV and WCBS-TV, for the purpose of airing one or more political advertisements in opposition to the candidacy of Republican candidate for election to the United States Senate, Dick Zimmer (see "Exhibit 1"). One of these advertisements is

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referred to by Respondent Torricelli Committee, on information and belief, as "Zimmer: Not On Our Side." The text for this advertisement is attached as "Exhibit 2".

On or about August 1, 1996, Respondent DNC also contracted with the Abar firm to purchase television time on New York stations, including WABC-TV and WCBS-TV, for the purpose of airing one or more political advertisements in opposition to the candidacy of Republican candidate for election to the United States Senate, Dick Zimmer. One of these advertisements is referred to by the Respondent DNC, on information and belief, as "24 Times Against Medicare." The text for this advertisement is attached as "Exhibit 3." In fact, the placement of the advertisement by the Abar firm on behalf of the Respondent Torricelli Committee dove-tailed with the placement of the advertisement by the Abar firm on behalf of the Respondent DNC, (see "Exhibits 1 and 6").

I am reliably informed that Barb Abar of the Abar firm initially contacted Ms. Dee Rizzuto of WABC-TV on or about September 15, 1996 to purchase air time, at the "lowest unit rate", to televise the "Zimmer: Not On Our Side" advertisement on station WABC-TV through November 4, 1996 as a political advertisement. I am also reliably informed that on or about September 30, 1996, Barb Abar again contacted Ms. Rizzuto at WABC-TV and changed the "buy order" previously agreed to so as to utilize the same air time on behalf of the Respondent DNC to televise the "24 Times Against Medicare" advertisement as an exempt "issue" advertisement (see "Exhibit 4").

The advertisement which is the subject of this complaint ("24 Times Against Medicare") utilizes a text which discusses in the most vague way the proposition that Republican Senate candidate Dick Zimmer (specifically referred to by name and photograph in the text of the advertisement) has voted in Congress, in the past, to "destroy Medicare." The text of this advertisement fails to focus on any identified legislative initiative pending before the U.S. Congress at the time the advertisement aired. This advertisement contains explicit references to the pending election for United States Senate in New Jersey and to the candidacy of Dick Zimmer. This advertisement contains a clear and unambiguous "electioneering message" in opposition to the candidacy of Dick Zimmer (see "Exhibit 5").

Upon information and belief, the Respondents coordinated their television media strategy in opposition to Republican candidate Dick Zimmer. The Abar firm, through its principal Barb Abar, is

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retained by both Respondents to place political advertising on New York television stations in connection with the November, 1996 general election for United States Senator from New Jersey and in opposition to candidate Dick Zimmer.

Pursuant to 47 C.F.R. §73.1943, television stations are required by the Federal Communications Commission to maintain, for public inspection, a copy of "buy" orders for political advertising carried on that station. When contacted directly and asked to produce a copy of the "buy" order for the "24 Times" advertisement aired by the Respondent DNC, several stations refused to comply with this request for the stated reason that the stations considered these advertisements to be "issue advertising", not political advertising. An independently obtained copy of a summary of some of the "issue advertising" buy-orders for the "24 Times" advertisement is attached as "Exhibit 6."

As the Commission knows, the Respondent DNC may accept individual contributions, for its so-called "non-federal" account, in amounts which would be in excess of the limitations placed upon contributions to a federal committee by 2 U.S.C. 441a(a)(1)(C). As the Commission also knows, Respondent DNC may also accept contributions from the treasury funds of corporations and labor organizations, for its so-called "non-federal" account, which would be prohibited for use in a federal election by 2 U.S.C. 441b.

Upon information and belief, Respondent DNC paid for the costs of the advertisement at issue in this complaint as an exempt administrative or "issue" expense, using a mix of federal and non-federal funds.

Upon information and belief, Respondent DNC used corporate treasury funds, labor organization treasury funds and/or excessive personal contributions in its "non-federal" account in paying for this advertisement as an exempt administrative expense.

**THE LAW:** The law with respect to advertisements of this nature is well settled. Expenditures or disbursements made by the Respondent DNC in connection with a federal election, such as the November, 1996 election for United States Senator from New Jersey, are regulated and limited by the Act. The law requires that the Respondent DNC must treat the preparation and placement costs of the advertisement at issue in this complaint as either a "coordinated expenditure" on behalf of the Respondent Torricelli Committee or as a "administrative expense", pursuant to 11 C.F.R. §106.5(a)(2).

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Whether this expenditure by the Respondent DNC is to be treated as an "administrative expense" (the funding for such an expense being appropriately allocated, according to the formula previously established by the Commission, between the Respondent's federal and non-federal accounts) or as a "coordinated expenditure" will turn on (a) the exact text of the advertisement, (b) the geographic "placement" and timing of the media "buy" to air the advertisement, and (c) if the advertisement is prepared and aired in coordination with the benefiting federal campaign.

**LEGAL ANALYSIS:** Upon information and belief, the Respondent DNC has not deemed this media "buy" to be a "coordinated expenditure", but rather considers the "buy" to be an exempt national party "administrative" expense. This supposition is supported by the response of New York television station managers that the advertisement in question is an "issue" not a political advertisement and that the buy-orders for such advertisements need not be made available for public inspection under 47 C.F.R. 73.1943. This supposition is further supported by Respondent DNC's use of its own disclaimer at the end of the advertisement.

With respect to the advertisement at issue in this complaint, the law requires that the production and placement costs associated with these advertisements be posted to the Respondent DNC "coordinated" contribution limit for New Jersey because (a) the text of these advertisements fails to employ the required "call to action" for the viewer to urge an identified officeholder and candidate to take an action on a legislative matter pending before his or her legislative body, (b) the placement and timing of these advertisements strongly suggests that Respondent DNC's sole purpose in sponsoring this advertisement was to "inform" the largest number of viewers possible in New Jersey that Republican Senate candidate Dick Zimmer had, some how, voted to "destroy Medicare", and (c) of the obvious coordination between Respondents in the placement of the advertisement.

a. **Message:** As outlined in Advisory Opinion 1995-25, the Commission has previously taken the position that in order for so-called "issue advertising" to fall outside the definition of a "contribution" or "expenditure" and thus be deemed an "administrative expense" or an expense aimed at a "generic voter drive" (pursuant to 11 C.F.R. §106.5(b)(2)), the text of the advertisement must meet a series of defined tests, including (1) if the text mentions any federal candidate, that there is no "express advocacy" of the candidate's election or defeat, nor can there be any reference to any "electioneering message" or reference to a

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federal election, (2) if there is a specific "call to action" in the text, that the "call to action" will urge the viewer to contact the federal candidate urging support for, or defeat of, a particular piece of legislation, and (3) the production and placement costs of the "issue advertising" must be allocated, pursuant to the Commission's formula, between a party committee's federal and non-federal accounts.

With respect to the advertisement at issue in this complaint, the text does not meet the stated requirements laid out by the Commission in AO 1995-25 regarding both the absence of any "express advocacy" and the nature of the "call to action" contained in the issue advertisement. In the advertisement placed by the Respondent DNC, there is unambiguous "express advocacy" in opposition to the candidacy of Dick Zimmer and a "call to action" which does not relate to any legislative issue pending before the United States Congress and which cannot even be acted upon by candidate and officeholder Zimmer for the reason that the U.S. Congress has adjourned sine die for the remainder of the year.

b. Placement and Timing: These advertisements were placed on television stations in New York for the sole purpose of expressly advocating opposition to and the defeat of candidate Dick Zimmer. The advertisement known as "24 Times Against Medicare" continues to run on New York television stations weeks after the U.S. Congress adjourned sine die for the remainder of the year.

c. Coordination with the Torricelli Campaign: In placing this advertisement, the Respondent DNC employed the media firm headed by Barb Abar (the firm of Abar Hutton Media), which is the same media firm currently employed by the Respondent Torricelli Committee to place political advertising on his own behalf on New York television stations. This fact alone presents prima facie evidence of "coordination" between the Respondents in this matter.

STATUTORY VIOLATIONS: Because the Respondent DNC erroneously thought this advertisement to be an exempt "issue" advertisement, said Respondent had to pay for the production and placement costs associated with this advertisement using the federal/non-federal allocation formula previously established by the Commission for "administrative expenses." As the Commission knows, by operation of law said Respondent is allowed to accept corporate treasury funds, labor organization treasury funds and excessive personal contributions for its "non-federal" account. Since this advertisement does not meet all of the tests for an exempt "issue" advertisement outlined in AO 1995-25, said

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Respondent's use of any corporate treasury funds, labor organization treasury funds or excessive personal contributions for the payment any of the costs associated with this advertisement is a specific violation of 2 U.S.C. §441a(a) and §441b.

Further, because the law deems this media "buy" to be a "coordinated expenditure" on behalf of the Respondent Torricelli Committee, the Respondent DNC is in violation of the Commission's regulation with respect to the proper disclaimer to be used by a party committee for a "coordinated" political advertisement, 2 U.S.C. §441d(a)(2). "Coordinated" party expenditures must carry a Commission approved "disclaimer" identifying the sponsor of the advertisement, the benefiting federal committee and indicating that there has been coordination between the sponsoring party committee and the benefiting federal campaign (see 11 C.F.R. §110.11(a)(2)).

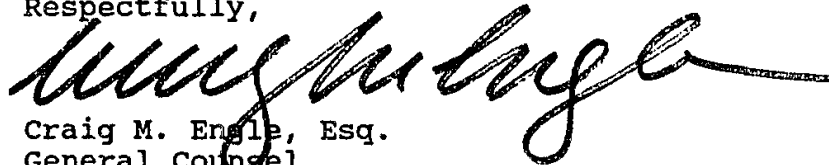
Further, because the law deems the disbursements made to produce and air these advertisements to be "coordinated expenditures" on behalf of the Respondent Torricelli Committee, the Respondent DNC must reflect these expenditures (including the actual costs associated with the production of this advertisement) on its reports to the Commission, pursuant to 2 U.S.C. 434b, and treat the costs of these advertisements as part of the party committee coordinated contribution limit applicable to New Jersey.

**CONCLUSION:** Given the violations of the Act described above, I urge the Commission to (1) find that the Respondents and their Treasurers violated 2 U.S.C. §441a(a)(2), 441a(d), 441b(a), 441d, 434b and 11 C.F.R. §110.11(a)(2) regarding the financing of the advertisements at issue in this complaint on television stations throughout New Hampshire; (2) find that the Respondents and their Treasurers will knowingly and willfully violate 2 U.S.C. §434b should they fail to adequately report the "coordinated expenditures" that were made in connection with the preparation and placement of these advertisements; (3) impose appropriate penalties for such violations; and (4) order the

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Respondents to withdraw these advertisements and terminate all present and future television "buys" in support of these advertisements.

Respectfully,



Craig M. Engle, Esq.

General Counsel

National Republican Senatorial  
Committee

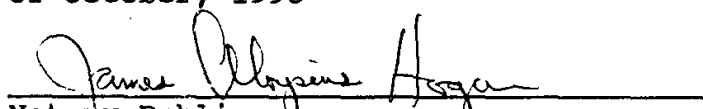
Ronald Reagan Republican Center

425 Second Street, N.E.

Washington, DC 20002

Exhibits Attached

Subscribed and sworn to  
before me this 10<sup>TH</sup> day  
of October, 1996

  
Notary Public  
My Commission expires Nov 20, 1996

WAS-201400



WABC-TV NEW YORK, N.Y. 10023



WABC-TV  
7 Lincoln Square  
New York, New York 10023  
(212) 456-3024  
Fax (212) 456-3222

PAID

AGENCY ADDRESS ABAR HUTTON MEDIA 1029 WEST ROYAL STREET SUITE 330 ALEXANDRIA, VA 22314  BARBARA ABAR		CONTRACT NUMBER 960913-0003055 A1 T 2		DATE 10/04/96 17:26:39 PAGE 1	
		ADVERTISER TORRICELLI FOR US SENATE		STATION/MARKET WABC-TV, INC.	
		PRODUCT TORRICELLI FOR SENATE		SALESMAN/OFFICE PA/MD RIZZUTO, DEE/PHILA	
805		PCON=805 ACON=		SAR <input type="checkbox"/> 208446 38894	
FOR STATION USE: 1046 2707 1521 449		BUYER BARBARA ABAR /		X 2	
START DATE 10/07/96	END DATE 10/13/96	BILLING/WEEKS M 1	BILLING CYCLE 1		

LINE NO.	DAY *	TIME		TYPE	EFFECTIVE DATES	SEC.	FREQ. OR PLAN	SPOTS PER WEEK	EARNED RATE/SPOT	TOTAL SPOTS
		FROM	TO							
				* *	REVISION					
ADDITION :										
30 T-F(R)		1204A	1207A	30	10/08-10/11	1		2	3,000.00	
29 SU		1028A	1133A	30	10/13	1		1	3,500.00	
	408	THIS WK WITH DAVID BRINKLEY**								
28 M-F(R)		858A	756P	30	10/07-10/11	1		4	6,500.00	
27 T-SU(R)		1132P	1135P	30	10/08-10/13	1		2	6,000.00	
26 M-F(R)		358P	500P	30	10/07-10/11	1		2	2,500.00	
25 M-F(R)		1227P	357P	30	10/07-10/11	1		1	1,000.00	
24 M-F(R)		858A	1130A	30	10/07-10/11	1		2	600.00	
23 M-F(R)		658A	857A	30	10/07-10/11	1		3	600.00	
22 SA		958P	1100P	30	10/12	1		1	7,500.00	
21 TH		858P	1000P	30	10/10	1		1	6,500.00	
	1283	MURDER ONE								
					TOTAL ADDITION				72,500.00	
CANCEL :										
20 SU		1028A	1130A	30	10/13	2		1	5,000.00	
19 M-F(R)		658P	756P	30	10/07-10/11	2		8	7,500.00	
18 SU		557P	630P	30	10/13	2		1	4,500.00	
17 SA		658P	730P	30	10/12	2		1	4,500.00	
14 T-SU(R)		1132P	1135P	30	10/08-10/13	2		4	7,500.00	
13 SA-SU		1136P	135A	30	10/12-10/13	2		2	1,300.00	
12 SA		731P	756P	30	10/12	2		1	2,000.00	
11 T-F		1204A	1207A	30	10/08-10/11	2		4	4,000.00	
10 M-F		359P	500P	30	10/07-10/11	2		5	3,500.00	
9 M-F(R)		1228P	357P	30	10/07-10/11	2		3	2,200.00	
8 M-F(R)		858A	1130A	30	10/07-10/11	2		3	1,400.00	
7 M-F		658A	300A	30	10/07-10/11	2		5	1,300.00	
6 SA		958P	1100P	30	10/12	2		1	14,000.00	
5 F		957P	1100P	30	10/11	2		1	26,000.00	

\*THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF.

TELEVISION CONFIRMATION CONTRACT



WABC-TV NEW YORK, N.Y. 10023

abc

WABC-TV  
7 Lincoln Square  
New York, New York 10023  
(212) 456-3024  
Fax (212) 456-3222

AGENCY ADDRESS ABAR HUTTON MEDIA 1029 WEST ROYAL STREET SUITE 330 ALEXANDRIA, VA 22314  BARBARA ABAR 805		CONTRACT NUMBER 960913-0006055 A1 T 2		DATE 10/04/96 17:26:39 PAGE	
		ADVERTISER TORRICELLI FOR US SENATE		STATION/MARKET WABC-TV, INC.	
		PRODUCT TORRICELLI FOR SENATE		SALESMAN/OFFICE PA/MO RIZZUTO, DEE/PHILA	
		PCON=805 ACON=		SAR <input checked="" type="checkbox"/> 208446 3889	
FOR STATION USE: 1046 2707 1521 449		BUYER BARBARA ABAR /		X 2	
START DATE 10/07/96	END DATE 10/13/96	BILLING/WEEKS M 1	BILLING CYCLE 1		

LINE NO.	DAY	TIME		TYPE	EFFECTIVE DATES	SEC.	FREQ. OR PLAN	SPOTS PER WEEK	EARNED RATE/SPOT	TOT SPC
		FROM	TO							
4	SU	900P	1100P	30	10/13	2		1	20,000.00	
3	TH	858P	1000P	30	10/10	2		1	14,000.00	
2	T	758P	1000P	30	10/08	2		1	30,000.00	
1	SU	658P	757P	30	10/13	2		1	25,000.00	
TOTAL CANCEL									288,400.00	
NET CHANGE									( 215,900.00 )	
-----										
TOTAL CONTRACT NOW READS:										
23	M-F(R)	658A	857A	30	10/07-10/11	1		3	600.00	
24	M-F(R)	858A	1130A	30	10/07-10/11	1		2	600.00	
25	M-F(R)	1227P	357P	30	10/07-10/11	1		1	1,000.00	
26	M-F(R)	358P	500P	30	10/07-10/11	1		2	2,500.00	
28	M-F(R)	658P	756P	30	10/07-10/11	1		4	6,500.00	
27	T-SU(R)	1132P	1135P	30	10/08-10/13	1		2	6,000.00	
30	T-F(R)	1204A	1207A	30	10/08-10/11	1		2	3,000.00	
16	SA-SU	128A	200A	30	10/12-10/13	2		2	.00	
22	SA	958P	1100P	30	10/12	1		1	7,500.00	
29	SU	1028A	1133A	30	10/13	1		1	3,500.00	
THIS WK WITH DAVID BRINKL										
21	TH	858P	1000P	30	10/10	1		1	2,500.00	
MURDER ONE										

\*THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF.

TELEVISION CONFIRMATION CONTRACT

1100" 26E" 40" 66

**7 WABC-TV NEW YORK, N.Y. 10023 abc**

**WABC-TV**  
 7 Lincoln Square  
 New York, New York 10023  
 (212) 456-3024  
 Fax (212) 456-3222

<b>AGENCY ADDRESS</b> ABAR HUTTON MEDIA 1029 WEST FOYAL STREET SUITE 330 ALEXANDRIA, VA 22314  BARBARA ABAR		<b>CONTRACT NUMBER</b> 960913-000606S A1 T 2		<b>DATE</b> 10/04/96 17:26:39 PAGE 3	
		<b>ADVERTISER</b> TORRICELLI FOR US SENATE		<b>STATION/MARKET</b> WABC-TV, INC.	
		<b>PRODUCT</b> TORRICELLI FOR SENATE		<b>SALESMAN/OFFICE</b> PA/MD RIZZUTO, DEE/PHILA	
805		PCON=805 ACON=		<b>SAR</b> <input type="checkbox"/> 208446 38894	
<b>FOR STATION USE:</b> 1046 2707 1521 449		<b>BUYER</b> BARBARA ABAR /		X 2	
<b>START DATE</b> 10/07/96	<b>END DATE</b> 10/13/96	<b>BILLING/WEEKS</b> M 1	<b>BILLING CYCLE</b> 1		

LINE NO.	DAY	TIME		TYPE	EFFECTIVE DATES	SEC.	FREQ. OR PLAN	SPOTS PER WEEK	EARNED RATE/SPOT	TOTAL SPOTS
		FROM	TO							
	OCT96									
	72,500.00									
TOTAL SPOTS										21
TOTAL EXPIRED									00	
TOTAL SCHEDULED									72,500.00	
TOTAL GROSS									72,500.00	
COMMISSION									10,875.00	
TOTAL NET									61,625.00	✓

99.04.392.0012



WABC-TV NEW YORK, N.Y. 10023



WABC-TV  
7 Lincoln Square  
New York, New York 10023  
(212) 456-3024  
Fax (212) 456-3222

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MAIL ROOM

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AGENCY ADDRESS ABAR HUTTON MEDIA 1029 WEST ROYAL STREET SUITE 330 ALEXANDRIA, VA 22314  BARBARA ABAR		CONTRACT NUMBER 960913-0006065 A1 T 2		DATE 10/04/96 17:26:39 PAGE	
		ADVERTISER TORRICELLI FOR US SENATE		STATION/MARKET WABC-TV, INC.	
		PRODUCT TORRICELLI FOR SENATE		SALESMAN/OFFICE PA/MD RIZZUTO, DEE/PHILA	
805		PCON=805 ACON=		SAR <input checked="" type="checkbox"/> 208446 3889	
FOR STATION USE: 1046 2707 1521 449		BUYER BARBARA ABAR /		X 2	
START DATE 10/07/96	END DATE 10/13/96	BILLING/WEEKS M 1	BILLING CYCLE 1		

LINE NO.	DAY	TIME		TYPE	EFFECTIVE DATES	SEC.	FREQ. OR PLAN	SPOTS PER WEEK	EARNED RATE/SPOT	TOT SPO
		FROM	TO							
4	SU	900P	1100P	30	10/13	2		1	20,000.00	
3	TH	858P	1000P	30	10/10	2		1	14,000.00	
2	T	758P	1000P	30	10/08	2		1	30,000.00	
1	SU	658P	757P	30	10/13	2		1	25,000.00	
TOTAL CANCEL									288,400.00	
NET CHANGE									( 215,900.00 )	
-----										
TOTAL CONTRACT NOW READS:										
23	M-F(R)	658A	857A	30	10/07-10/11	1		3	60000	
24	M-F(R)	858A	1130A	30	10/07-10/11	1		2	60000	
25	M-F(R)	1227P	357P	30	10/07-10/11	1		1	1,00000	
26	M-F(R)	358P	500P	30	10/07-10/11	1		2	2,50000	
28	M-F(R)	658P	756P	30	10/07-10/11	1		4	6,50000	
27	T-SU(R)	1132P	1135P	30	10/08-10/13	1		2	6,00000	
30	T-F(R)	1204A	1207A	30	10/08-10/11	1		2	5,00000	
16	SA-SU	123A	200A	30	10/12-10/13	2		2	00	
22	SA	958P	1100P	30	10/12	1		1	7,50000	
29	SU	1029A	1133A	30	10/13	1		1	3,50000	
THIS WK WITH DAVID BRINKL.										
21	TH	858P	1000P	30	10/10	1		1	8,50000	
MURDER ONE										

\*THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF.

TELEVISION CONFIRMATION CONTRACT



WABC-TV NEW YORK, N.Y. 10023



WABC-TV  
7 Lincoln Square  
New York, New York 10023  
(212) 456-3024  
Fax (212) 456-3222

AGENCY ADDRESS ABAR HUTTON MEDIA 1029 WEST FOYAL STREET SUITE 330 ALEXANDRIA, VA 22314  BARBARA ABAR		CONTRACT NUMBER 960913-0006065 A1 T 2		DATE 10/04/96 17:26:39 PAGE 3	
		ADVERTISER TORRICELLI FOR US SENATE		STATION/MARKET WABC-TV, INC.	
		PRODUCT TORRICELLI FOR SENATE		SALESMAN/OFFICE PA/MD RIZZUTO, DEE/PHILA	
805		PCON=805 ACON=		SAR <input type="checkbox"/> 209446 38894	
FOR STATION USE: 1046 2707 1521 449		BUYER BARBARA ABAR /		X 2	
START DATE 10/07/96	END DATE 10/13/96	BILLING/WEEKS M 1	BILLING CYCLE 1		

LINE NO.	DAY	TIME		TYPE	EFFECTIVE DATES	SEC.	FREQ. OR PLAN	SPOTS PER WEEK	EARNED RATE/SPOT	TOTAL SPOTS
		FROM	TO							
	OCT96									
	72,500.00									
					TOTAL SPOTS					21
					TOTAL EXPIRED				00	
					TOTAL SCHEDULED				72,500.00	
					TOTAL GROSS				72,500.00	
					COMMISSION				10,875.00	
					TOTAL NET				61,625.00	✓

\*THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF.

TELEVISION CONFIRMATION CONTRACT

80/20 P 62:51 96. 100 6

4100" 265" 40" 66



WABC-TV NEW YORK, N.Y. 10023



WABC-TV  
7 Lincoln Square  
New York, New York 10023  
(212) 456-3024  
Fax (212) 456-3222

<b>AGENCY ADDRESS</b> ABAR HUTTON MEDIA 1029 WEST ROYAL STREET SUITE 330 ALEXANDRIA, VA 22314  BARBARA ABAR		<b>CONTRACT NUMBER</b> 960913-000606S A1 T 2		<b>DATE</b> 9/13/96 16:17:19 PAGE	
		<b>ADVERTISER</b> TORRICELLI FOR US SENATE		<b>STATION/MARKET</b> WABC-TV, INC.	
		<b>PRODUCT</b> TORRICELLI FOR SENATE		<b>SALESMAN/OFFICE</b> PA/MD RIZZUTO, DEE/PHIL	
805		PCON=805 ACON=		<input type="checkbox"/> 208446 386	
<b>FOR STATION USE:</b> 1046 2707 1521 449		<b>BUYER</b> BARBARA ABAR /		<b>NEW</b>	
<b>START DATE</b> 10/07/96	<b>END DATE</b> 10/13/96	<b>BILLING/WEEKS</b> M 1	<b>BILLING CYCLE</b> 1		

LINE NO.	DAY *	TIME		TYPE	EFFECTIVE DATES	SEC.	FREQ. OR PLAN	SPOTS PER WEEK	EARNED RATE/SPOT	TC SF
		FROM	TO							
7	M-F	658A	900A	30	10/07-10/11	2		5	1,300.00	
8	M-F(R)	858A	1130A	30	10/07-10/11	2		3	1,400.00	
9	M-F(R)	1228P	357P	30	10/07-10/11	2		3	2,200.00	
10	M-F	358P	500P	30	10/07-10/11	2		5	3,500.00	
19	M-F(R)	658P	756P	30	10/07-10/11	2		8	7,500.00	
14	T-SU(R)	1132P	1135P	30	10/08-10/13	2		4	7,500.00	
11	T-F	1204A	1207A	30	10/08-10/11	2		4	4,000.00	
16	SA-SU	128A	200A	30	10/12-10/13	2		2	00	
12	SA	731P	756P	30	10/12	2		1	2,000.00	
6	SA	958P	1100P	30	10/12	2		1	14,000.00	
13	SA-SU	1136P	135A	30	10/12-10/13	2		2	1,300.00	
5	F	957P	1100P	30	10/11	2		1	26,000.00	
	20/20*****									
4	SU	900P	1100P	30	10/13	2		1	20,000.00	
	ABC SUNDAY NIGHT MOVIE***									
20	SU	1028A	1130A	30	10/13	2		1	5,000.00	
	THIS WK WITH DAVID BRINKL									

\*THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF.

TELEVISION CONFIRMATION CONTRACT

ACCEPTED FOR CLIENT

ACCEPTED FOR STATION

80/90'd 02:51 96, 100 6

5100"266"40"66



**WABC-TV NEW YORK, N.Y. 10023**



**WABC-TV**  
7 Lincoln Square  
New York, New York 10023  
(212) 456-3024  
Fax (212) 456-3222

<b>AGENCY ADDRESS</b> ABAR HUTTON MEDIA 1029 WEST ROYAL STREET SUITE 330 ALEXANDRIA, VA 22314  BARBARA ABAR		<b>CONTRACT NUMBER</b> 960913-000606S A1 T 2		<b>DATE</b> 9/13/96 16:17:19 PAGE	
		<b>ADVERTISER</b> TORRICELLI FOR US SENATE		<b>STATION/MARKET</b> WABC-TV, INC.	
		<b>PRODUCT</b> TORRICELLI FOR SENATE		<b>SALESMAN/OFFICE</b> PA/MD RIZZUTO, DEE/PHILA	
805		PCON=805 ACON=		SAR <input checked="" type="checkbox"/> 208446 38645	
<b>FOR STATION USE:</b> 1046 2707 1521 449		<b>BUYER</b> BARBARA ABAR /		NEW	
<b>START DATE</b> 10/07/96	<b>END DATE</b> 10/13/96	<b>BILLING/WEEKS</b> M 1	<b>BILLING CYCLE</b> 1		

LINE NO.	DAY *	TIME		TYPE	EFFECTIVE DATES	SEC.	FREQ. OR PLAN	SPOTS PER WEEK	EARNED RATE/SPOT	TOTAL SPOTS
		FROM	TO							
15	M	1232A	1235A	30	10/07	2		1	5,000.00	
	WABC EYEWITNESS NEWS		MOND							
1	SU	658P	757P	30	10/13	2		1	25,000.00	
	AMERICA'S FUNNIEST HOME V									
2	T	758P	1000P	30	10/08	2		1	30,000.00	
	TUES COMEDY BLOCK									
3	TH	858P	1000P	30	10/10	2		1	14,000.00	
	MURDER ONE									
17	SA	658P	730P	30	10/12	2		1	4,500.00	
	EARLY NEWS									
18	SU	557P	630P	30	10/13	2		1	4,500.00	
	EARLY NEWS									
	OCT96									
	293,400.00									
TOTAL SPOTS										4
TOTAL EXPIRED										00
TOTAL SCHEDULED									293,400.00	
TOTAL GROSS									293,400.00	
COMMISSION									44,010.00	
TOTAL NET									249,390.00	

\*THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF.

**TELEVISION CONFIRMATION CONTRACT**

ACCEPTED FOR CLIENT  
80/20 P 12:31 96, 100 6

ACCEPTED FOR STATION

9100" 263" 40" 66



CONFIRMATION CONTRACT

NORRIS  
22314

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ADVERTISER	300 TORRICELLI-SENATE/DEMOCR.			STATION/MARKET	NBC-TV, NEW YORK	
PRODUCT	TORRICELLI-SEN/DEM	SALESMAN/OFFICE	MICHAEL/HRP-		PHILADELPHIA	09/12/9
SCHEDULE DATES	10/08/96 - 10/14/96	AGENCY	52283	CONTRACT NUMBER	00007	
BILLING CALENDAR		TYPE	POLITICAL	DATE	09/13/96	5:28A
STANDARD BROADCAST		NEW		PRINTED	1	

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## FEET WHEN EXERCISING

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TECHNICAL CHIEF

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National Broadcasting Company, Inc.

Rede - 7 - 1911





AGENCY/CLIENT

CONFIRMATION CONTRACT

HARRIS MEDIA

2314

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SHEET WHEN EXECUTED ON BEHALF OF ADDRESSEE (AGENCY AND STATION SHALL CONSTITUTE TOGETHER WITH THE PROVISIONS SET FORTH ON THE REVERSE)

CONTRIBUTION PAGES, IF ANY, ATTACHED HEREON. AN AGREEMENT BETWEEN THEM FOR ADVERTISING ON STATION (A PRODUCT) OF CLIENT AS ABOVE SPECIFIED

BY

RATZKE

National Broadcasting Company, Inc.

10/06

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CONFIRMATION CONTRACT

ABA: HOTSPOT MEDIA  
1021 NORTH ROYAL  
SUITE 3  
ALEXANDRIA, VA 22314

BARBARA A BAR

16:11

Oct 9 '96

Fax: 6092430225

DAVIDMILLNER

LT	AD	CD	DT	DA	BS	UN	OR	LN	EC	ST	CT	PR
NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
1	•	•	•	•	•	1	5U 7-8P	30	0/06/96	10/03/96	10/03/96	14000
2	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	9000
3	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	9000
4	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	17000
5	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	17000
6	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	14000
7	•	•	•	•	•	2	NO 8-9P	30	0/06/96	10/03/96	10/03/96	14000
8	•	•	•	•	•	4	NO 8-9P	30	0/06/96	10/03/96	10/03/96	950
9	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	1500
10	•	•	•	•	•	3	NO 8-9P	30	0/06/96	10/03/96	10/03/96	700
11	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	700
12	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	1100
13	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	750
14	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	750
15	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	800
16	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	1050
17	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	1100
18	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	2200
19	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	2200
20	•	•	•	•	•	1	NO 8-9P	30	0/06/96	10/03/96	10/03/96	2200

PRINTING SHEET WHEN EXECUTED ON BEHALF OF ADDRESSEE (WORK) AND STATION SHALL CONSTITUTE, TOGETHER WITH THE PROVISIONS SET FORTH ON THE REVERSE, THE ENTIRE AGREEMENT BETWEEN THEM FOR ADVERTISING ON STATION FOR PRODUCTS OF CLIENT AS ABOVE SPECIFIED.

FOR AGENCY/CLIENT

BY

Notation: All dates are in Eastern Standard Time.

Rate: \$1000 per line

Signature: [Signature]

2000 262 40 66

BY



## CONFIRMATION CONTRACT

TELEVISION MEDIA  
NORTH ROYAL  
XANDRIA 22314

CL-N-SUB-

ADVERTISER	BUBBERRICELLI-SENATE/DEMOCR	STATION/MARKET	INNC-TV-NEW YORK
PRODUCT	BUBBERRICELLI-SEN/DEM	SALESMAN/CHIEF	MICHELINO MICHAEL/HRP
SCHEDULE DATES	10/01/96-10/07/96	AGENCY	10/02/96
BILLING CALENDAR	STANDARD BROADCAST	REVISED	10/08/96
PRINTED	99433	DATE	10/08/96
PAGE	2	TIME	5:25A
CONTRACT NUMBER	62603-00006	PRINTED	99433
INPUT DATE	09/12/96	CONTINUED	

LINE	SPOTS	DATE	TIME	PROGRAM	UNIT PRICE	TOTAL
1	30	10/01/96	10/05/96	SPOT SCHED CANCELLED	EX	3500
2	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
3	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
4	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
5	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
6	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
7	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
8	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
9	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
10	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
11	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
12	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
13	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
14	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
15	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
16	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
17	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
18	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
19	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
20	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
21	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
22	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
23	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
24	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
25	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
26	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
27	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
28	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
29	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
30	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
31	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
32	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
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36	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
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38	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
39	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
40	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
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43	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
44	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
45	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
46	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
47	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
48	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
49	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
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51	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
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72	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
73	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
74	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
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77	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
78	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
79	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
80	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
81	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
82	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
83	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
84	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
85	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
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87	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
88	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
89	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
90	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
91	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
92	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
93	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
94	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
95	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
96	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
97	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
98	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
99	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500
100	30	10/01/96	10/03/96	SPOT SCHED CANCELLED	EX	3500

45 UNITS

149,750

THIS ORDER IS SUBJECT TO THE TERMS AND CONDITIONS OF THE NATIONAL BROADCASTING COMPANY, INC. (NBC) AND STATION WILL CONSTITUTE TOGETHER WITH THE PROVISIONS SET FORTH ON THE BACK OF THIS ORDER.

BY: *Rita T. T...*

National Broadcasting Company, Inc.

**Acknowledgement of  
Agreement Between WPVI-TV  
and**

ABAR HUTTON MEDIA  
1029 W ROYAL STREET  
SUITE 330  
ALEXANDRIA, VA 22314

**WPVI-TV**

CAPITAL CITIES / ABC INC.  
4100 CITY LINE AVE.  
PHILADELPHIA, PA 19131  
TELEPHONE (215) 878-8700

CONTRACT NO.	AGENCY	CUSTOMER NO.	DATE ENTERED	AMENDMENT DATE	REVISED	REPRESENTATIVE	SALES	EQS	SALES	START DATE
74469	YES	001240	8/27/96	10/02/96					00207991	10/30
TATION	ADVERTISER	PRODUCT	START DATE	END DATE	REVISED	REPRESENTATIVE	SALES	EQS	SALES	START DATE
WPVI-TV	TORRICELLI FOR US SEN	TORRICELLI FOR SEN	8/27/96	10/06/96						10/30
JN	YO	START DATE	END DATE	REVISED	REPRESENTATIVE	SALES	EQS	SALES	START DATE	END DATE
		10/02/96	10/06/96							
PAID FOR BY TORRICELLI FOR US SENATE INC STEPHEN MOSES - TREASURER										
THIS IS AN AMENDMENT - CURRENT CHANGES IDENTIFIED BY IN LINE COLUMN										
1		DELETED								
2		10/02/96	10/02/96	30	WE	9-10P			3IPOL	12,000
4		10/01/96	10/03/96	30	TU-FR	7-9 AM	ROTATING	1	GPOL	1,200
5		10/01/96	10/03/96	30	TU-FR	9A-12N	ROTATING	3	AMPOL	300
6		9/30/96	9/30/96	30	MO	12-1M			DLPOL	2,000
7		9/30/96	9/30/96	30	MO	1230-130M			ONPOL	450
8		10/05/96	10/06/96	30	SA-SU	1130P-205M	ROTATING	1	MPOL	350
9		10/05/96	10/05/96	30	SA	12-330P		1	1FPOL	400
0		10/01/96	10/03/96	30	TU-FR	12-4 PM	ROTATING	2	PPOL	800
1		10/01/96	10/03/96	30	TU-FR	4-5 PM	ROTATING	1	EPOL	2,000
2		10/01/96	10/03/96	30	TU-FR	7-8 PM	ROTATING	1	ACPOL	2,750
3		10/01/96	10/04/96	30	TU-FR	1135P-1207	ROTATING	2	NLPOL	2,000
		DELETED								
5		10/06/96	10/06/96	30	SU	1030-11A			SNPOL	250
6		DELETED								
7		10/01/96	10/04/96	30	TU-SU	5-730P NWS	ROTATING	2	SNPOL	2,000
8		10/01/96	10/03/96	30	TU-FR	6-630P	ROTATING	2	ANPOL	3,200
9		10/01/96	10/06/96	30	TU-SU	11-1135NWS	ROTATING	1	LNPOL	3,500
0		9/30/96	10/04/96	15	MO-FR	7-9 AM	ROTATING	2	GPOL	900
1		9/30/96	10/04/96	15	MO-FR	12-4 PM	ROTATING	3	PPOL	575
2		9/30/96	10/04/96	15	MO-FR	7-8 PM	ROTATING	1	ACPOL	1,750
3		10/02/96	10/02/96	15	WE	10-11 PM			3EPOL	8,000
4		10/02/96	10/02/96	30	WE	8-9P			3APOL	7,000

JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL SPOTS
						29
JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	CONTRACT TOTAL
			62,075			62,075.00

ABAR HUTTON MEDIA	ADVERTISER	AGENCY ON BEHALF OF ITSELF AND ADVERTISER
AS AGENT FOR	TORRICELLI FOR US SEN	
REPRESENTATIVE	AS AGENT FOR	WPVI-TV
	TITLE	

THIS CONTRACT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF. ACCEPTANCE OF ITS TERMS SHALL BE COMPLETED EITHER BY SIGNING OR BY THE FURNISHING OF COMMERCIAL ANNOUNCEMENTS.

DATE PROTECTION AND PRODUCT PROTECTION WILL FOLLOW POLICY OUTLINED IN STATIONS CURRENT STANDARD RATE AND DATA LISTING

11 P.09/11 16:16 96 9 Oct 96 62252430225 Fax:60922430225 DAVID MILLNER

APPROVED FOR WPVI-TV PER:

**Acknowledgement of  
Agreement Between WPVI-TV  
and**

**WPVI-TV**

ABAR HUTTON MEDIA  
1029 W ROYAL STREET  
SUITE 330  
ALEXANDRIA, VA 22314

CAPITAL CITIES / ABC INC.  
4100 CITY LINE AVE.  
PHILADELPHIA, PA 19131  
TELEPHONE (215) 878-9700

CONTRACT NO.	AGENCY	CUSTOMER NO.	DATE ENTERED	AMENDMENT DATE	AMEND NO.	REPRESENTATIVE	STATION	START DATE	END DATE	NO. OF SPOTS	SPOT PRICE	TOTAL SPOTS	TOTAL PRICE
174293	YES	001210	9/28/96	10/20/96		CHARLES DUNN	WPVI-TV	9/24/96	9/30/96	35			
PAID FOR BY TORRICELLI FOR US SENATE I STEPHEN MOSES - TREASURER													
LINE NO.	START DATE	END DATE	SEC	TIME	PROGRAM	SPOTS	PRICE	SPOTS	PRICE	SPOTS	PRICE	SPOTS	PRICE
1	9/28/96	9/28/96	30	9-9P	SA	1	6400	35	6400	35	6400	35	6400
2	9/25/96	9/25/96	30	8-9P	WE	1	3600	35	3600	35	3600	35	3600
3	9/29/96	9/29/96	30	9-11 PM	SU	1	4500	35	4500	35	4500	35	4500
4	9/24/96	9/27/96	30	7-9 AM	TU-FR	5	900	35	900	35	900	35	900
5	9/24/96	9/27/96	30	9A-12N	TU-FR	5	300	35	300	35	300	35	300
6	9/24/96	9/27/96	30	12-4 PM	TU-FR	5	900	35	900	35	900	35	900
7	9/24/96	9/27/96	30	4-5 PM	TU-FR	5	1,600	35	1,600	35	1,600	35	1,600
8	9/24/96	9/27/96	30	7-8 PM	TU-FR	5	2,400	35	2,400	35	2,400	35	2,400
9	9/24/96	9/27/96	30	1135P-1207	TU-FR	5	1,450	35	1,450	35	1,450	35	1,450
10	9/29/96	9/29/96	30	8-9AM	SU	1	250	35	250	35	250	35	250
11	9/29/96	9/29/96	30	1030-11A	SU	1	300	35	300	35	300	35	300
12	9/29/96	9/29/96	30	11A-12P	SU	1	1,200	35	1,200	35	1,200	35	1,200
13	9/24/96	9/27/96	30	5-730P NWS	TU-SU	5	2,000	35	2,000	35	2,000	35	2,000
14	9/24/96	9/27/96	30	6-630P	TU-FR	5	2,800	35	2,800	35	2,800	35	2,800
15	9/24/96	9/27/96	30	11-1135NWS	TU-SU	5	3,325	35	3,325	35	3,325	35	3,325
16	9/20/96	9/30/96	30	9P-1230M	MO	11	35,000	35	35,000	35	35,000	35	35,000

JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL SPOTS
						35
JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	CONTRACT TOTAL
		54,475	35,000			89,475.00
ADVERTISER ABAR HUTTON MEDIA AS AGENT FOR TORRICELLI FOR US SEN						AGENCY ON BEHALF OF ITSELF AND ADVER
REPRESENTATIVE Charles Dunn AS AGENT FOR WPVI-TV						BY
						TITLE
THIS CONTRACT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF. ACCEPTANCE OF ITS TERMS SHALL BE COMPLETED EITHER BY SIGNING OR BY THE FURNISHING OF COMMERCIAL ANNOUNCEMENTS.						APPROVED FOR WPVI-TV PER:
P.10/11 16:16 9.96 Oct 9 96 Fax:6092430225						DAVID MILLNER



**Acknowledgement of  
Agreement Between WPVI-TV  
and**

# WPVI-TV

CAPITAL CITIES / ABC INC.  
4100 CITY LINE AVE.  
PHILADELPHIA, PA 19131  
TELEPHONE (215) 878-9700

ASAR HUTTON MEDIA  
1027 W ROYAL STREET  
SUITE 330  
ALEXANDRIA, VA 22314

CONTRACT NO.	AGENCY	CUSTOMER NO.	DATE ENTERED	AMENDMENT DATE	AMEND NO.	REPRESENTATIVE	SELLING	LOS	SALES PERSON	START	
374211	YES	001210	9/12/96	10/01/96	2	FOR	WPVI-TV	STU	K LONG	9/13/	
STATION	ADVERTISER	PRODUCT	PRODUCT CODES	CARD	END DATE						
WPVI-TV	TORRICELLI FOR US SEN	FOR	TORRICELLI FOR SENAT	BS	10X 9/16/						
LINE NO.	Q	START DATE	END DATE	LENGTH	DESCRIPTION	TIME	PER	SPOTS	SECT	RATE	MAKEGOOD
					PAID FOR BY TORRICELLI FOR US SENATE STEPHEN MOSES - TREASURER						
THIS IS AN AMENDMENT - CURRENT CHANGES IDENTIFIED IN LINE COLUMN											
31		9/13/96	9/13/96	30	FR	7-9 AM			GMPOL	800	
32		9/16/96	9/16/96	30	MO	7-9 AM			GMPOL	850	
33		9/13/96	9/13/96	30	FR	12-1230 PM			NNPOL	800	
34		9/16/96	9/16/96	30	MO	12-1230 PM			NNPOL	800	
35		9/16/96	9/16/96	30	MO	4-5 PM			EPOL	1,600	
36		9/13/96	9/13/96	30	FR	7-8 PM			ACPOL	1,650	
37		9/15/96	9/15/96	30	SU	8-9AM			GSPOL	150	
38		9/15/96	9/15/96	30	SU	1030-11A			SMPOL	250	
39		9/13/96	9/15/96	30	FR-SU	5-730P NWS	ROTATING	2	ENPOL	1,400	
40		9/16/96	9/16/96	30	MO	6-630P			6NPOL	2,500	
41		9/13/96	9/13/96	30	FR	11-1135NWS			LNPOL	3,300	
42		9/16/96	9/16/96	30	MO	12-1M			DLPOL	325	

JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL SPOTS
						12
JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	CONTRACT TOTAL
		16,125				16,125.00
NCY	ADVERTISER					AGENCY ON BEHALF OF ITSELF AND ADVERTISER
ASAR HUTTON MEDIA	AS AGENT FOR TORRICELLI FOR US SEN					BY
REPRESENTATIVE	AS AGENT FOR WPVI-TV					TITLE

THIS CONTRACT IS SUBJECT TO THE TERMS AND CONDITIONS INDICATED ABOVE, AND ON THE REVERSE SIDE HEREOF. ACCEPTANCE OF ITS TERMS SHALL BE COMPLETED EITHER BY SIGNING OR BY THE FURNISHING OF COMMERCIAL ANNOUNCEMENTS.

APPROVED FOR WPVI-TV PER:

P. 11/11

16:12

Oct 9 '96

Fax: 6092430225

DAVID MILLNER



**VIDEO MONITORING  
SERVICES  
OF AMERICA, L.P.**  
330 WEST 42ND STREET,  
NEW YORK, NEW YORK 10036  
(212) 736-2010

**PRODUCT:** Bob Torricelli  
**LENGTH:** :30  
**MARKET:** New York City  
**PROGRAM:** Gordon Elliott  
**CODE #:** 9609-3112  
**TITLE:** Zimmer: Not On Our Side

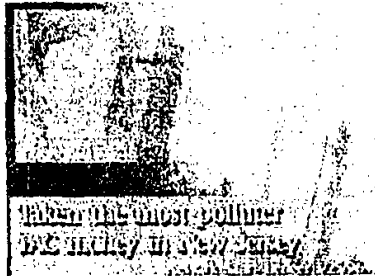
**STATION:** WCBS  
**DATE:** 09/17/96

**TIME:** 9:00 AM

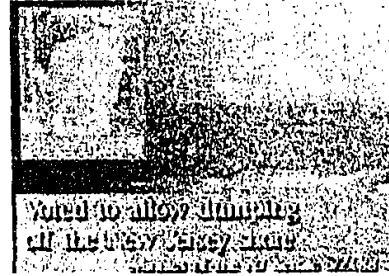
(2)



(BKGD MUSIC) MALE ANNCR: Now Jersey, meet Dick Zimmer.



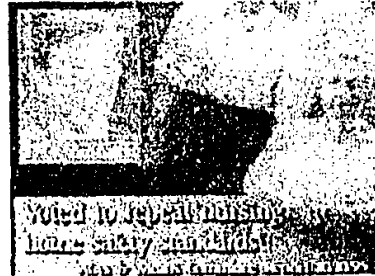
He's taken more money from polluters than anyone else in this state



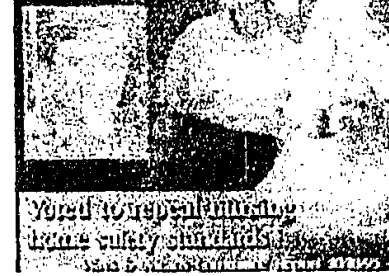
and voted to allow ocean dumping off the Jersey shore.



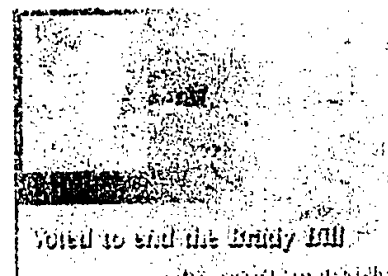
He voted against covering mammograms to detect breast cancer,



to repeal nursing home



safety standards,



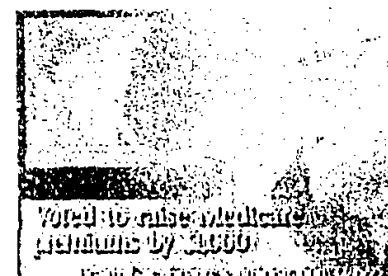
and to end the Brady Bill so hand guns could be sold to criminals with no waiting period.



He voted to cut Medicare 25 times and



to raise Medicare premiums



by nearly \$1,000.



Dick Zimmer.



He's not on our side. (MUSIC ENDS)

# **ALSO AVAILABLE IN COLOR VIDEO CASSETTE**

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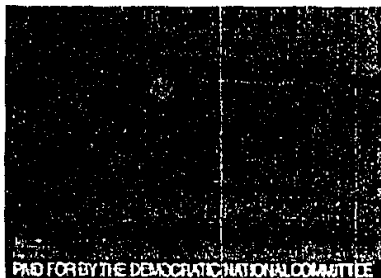


**VIDEO MONITORING  
SERVICES  
OF AMERICA, L.P.**

330 WEST 42ND STREET,  
NEW YORK, NEW YORK 10036  
(212) 736-2010

**PRODUCT:** Democratic National Committee  
**LENGTH:** :30  
**MARKET:** Network  
**PROGRAM:** Diagnosis Murder  
**CODE #:** 9610-0488  
**TITLE:** 24 Times Against Medicare

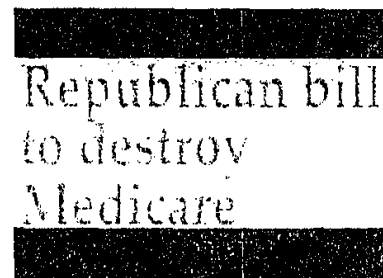
**STATION:** CBS  
**DATE:** 10/03/96  
**TIME:** 8:59 PM



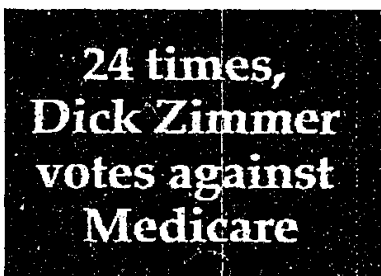
(BKGD MUSIC) MALE ANNCR: It began



October 9th, 1995 and went on for two more days.



The biggest assault on Medicare ever seen in the Congress.



Twenty-four times, Dick Zimmer votes against Medicare.



He votes to cut benefits,



to raise premiums,



to limit your choice of doctor;



against coverage for colon cancer screening,



against coverage for mammograms,



against coverage for diabetes blood tests,



even against restoring safety standards in nursing homes.



Call Dick Zimmer. Tell him to stop cutting Medicare. (MUSIC ENDS)

**ALSO AVAILABLE IN COLOR VIDEO CASSETTE**

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# MEMO

(4)

**JOHN  
McLAUGHLIN  
& ASSOCIATES**

134 MAIN STREET, NEW CANAAN, CT 06840  
(203) 972-5400  
(203) 972-5415 FAX

**Date:** OCTOBER 4, 1996  
**To:** DAVID MILLNER/LARRY WEITZNER  
**From:** DEBBY MCINTOSH  
**Re:** TORRICELLI MEDIA

PLEASE BE ADVISED OF THE FOLLOWING INFORMATION THAT I HAVE GATHERED FROM SALESPEOPLE IN THE NEW YORK TV MARKET.

ABAR HUTTON, THE AGENCY THAT IS BUYING THE MEDIA TIME FOR TORRICELLI IS ALSO BUYING TIME FOR THE DEMOCRATIC NATIONAL COMMITTEE.

ABAR HUTTON ORDERED THE TORRICELLI SCHEDULE THRU NOVEMBER 4TH. ABAR HUTTON HAS NOW CALLED THE TV STATIONS TO CHANGE PART OF THIS ORDER TO NOW RUN FOR THE DEMOCRATIC NATIONAL COMMITTEE WHICH IS NOW PAYING ISSUE RATES.

PLEASE LET ME KNOW IF YOU NEED ANYTHING FURTHER.

THANK YOU.

99.04.392.0028

Sponsor: Democratic National Committee.  
Ad Firm: Shrum, Devine, Donilon, Washington.  
Format: 30-second television ad.

Text

Announcer: "It began October 9th, 1995. And went on for two more days. The biggest assault on Medicare ever seen in the Congress. 24 times, Dick Zimmer votes against Medicare. He votes to cut benefits. To raise premiums. To limit your choice of doctor. Against coverage for colon cancer screening. Against coverage for mammograms. Against coverage for diabetes blood tests. Even against restoring safety standards in nursing homes. Call Dick Zimmer. Tell him to stop cutting Medicare."

Video

Capitol in background, black lettering: "October 9th, 1995"; "Republican bill to destroy Medicare"; white lettering on black screen: "24 Times Dick Zimmer votes against Medicare." Picture of Zimmer in corner, with videos of senior citizens, a doctor with patients, a woman patient, and a senior in a wheelchair, as lettering matches announcer statements. Ends with white lettering: "Call Dick Zimmer. Tell him to stop cutting Medicare. Call 202-225-5801."

6200 "25E" 40" 66

Line	Day	Time	Duration	Date	Secs	Spots	Cost
5	M-F(R)	658A 857A	30	10/07-10/11	2	2	1,200
6	M-F(R)	858A1130A	30	10/07-10/11	2	1	1,200
7	M-F(R)	1231P 357P	30	10/07-10/11	2	2	1,800
8	M-F(R)	358P 457P	30	10/07-10/11	2	3	3,200
12	M-F(R)	658P 756P	30	10/07-10/11	2	4	7,500
13	M-F(R)	1204A1207A	30	10/07-10/11	2	2	4,000
9	T-SU(R)	1133P1135P	30	10/08-10/13	2	2	7,500
15	T-F(R)	1204A1207A	30	10/08-10/11	1	1	4,000
14	SA-SU	1136P 135A	30	10/12-10/13	2	2	900
4	F	958P1100P	30	10/11	2	1	26,000
20/20*****							
3	SU	858P1100P	30	10/13	2	1	15,000
ABC SUNDAY NIGHT MOVIE***							
1	SU	658P 800P	30	10/13	2	1	15,000
AMERICA'S FUNNIEST HOME V							
2	T	758P1000P	30	10/08	2	1	20,000
TUES COMEDY BLOCK							
10	SA	658P 730P	30	10/12	2	1	3,000
EARLY NEWS							

ABAR HUTTON MEDIA  
1029 WEST ROYAL STREET  
SUITE 330  
ALEXANDRIA, VA 22314

961004-001852S A1 T 2 10/08/96 13:52:27

DEMOCRATIC NATIONAL COMM.WABC-TV, INC.

DEMOCRATIC NATIONAL

PA/MD RIZZUTO, DE

BARB ABAR

805

PCON=805

ACON=

210749

1046 1963 1521 449

BARB ABAR /

10/07/96 10/13/96 M

1

1

5 M-F(R)	658A 857A 30 10/07-10/11	2	2	1,2C
6 M-F(R)	858A1130A 30 10/07-10/11	2	1	1,2C
7 M-F(R)	1231P 357P 30 10/07-10/11	2	2	1,8C
8 M-F(R)	358P 457P 30 10/07-10/11	2	3	3,20
12 M-F(R)	658P 756P 30 10/07-10/11	2	4	7,50
13 M-F(R)	1204A1207A 30 10/07-10/11	2	2	4,00
9 T-SU(R)	1133P1135P 30 10/08-10/13	2	2	7,50
15 T-F(R)	1204A1207A 30 10/08-10/11	1	1	4,00
14 SA-SU	1136P 135A 30 10/12-10/13	2	2	90
4 F	958P1100P 30 10/11	2	1	26,00
20/20*****				
3 SU	858P1100P 30 10/13	2	1	15,00
ABC SUNDAY NIGHT MOVIE***				
1 SU	658P 800P 30 10/13	2	1	15,00
AMERICA'S FUNNIEST HOME V				
2 T	758P1000P 30 10/08	2	1	20,00
TUES COMEDY BLOCK				
10 SA	658P 730P 30 10/12	2	1	3,00
EARLY NEWS				

ABAR HUTTON MEDIA  
1029 WEST ROYAL STREET  
SUITE 330  
ALEXANDRIA, VA 22314

961004-001852S A1 T 2 10/08/96 13:52:27

DEMOCRATIC NATIONAL COMM.WABC-TV, INC.

DEMOCRATIC NATIONAL PA/MD RIZZUTO, DEE/

BARB ABAR

805

PCON=805

ACON=

X

210749

1046 1963 1521 449

BARB ABAR /

10/07/96 10/13/96 M

1

1

11 SU  
EARLY NEWS

558P 630P 30 10/13

2

1

3,000

OCT96  
157,600.00

TOTAL SPOTS	
TOTAL EXPIRED	
TOTAL SCHEDULED	157,600
TOTAL GROSS	157,600
COMMISSION	23,640
TOTAL NET	133,960

ABAR HUTTON MEDIA  
1029 WEST ROYAL STREET  
SUITE 330  
ALEXANDRIA, VA 22314

961004-001851S A1 T 2 10/08/96 13:52:27

DEMOCRATIC NATIONAL COMM. WABC-TV, INC.

DEMOCRATIC NATIONAL PA/MD RIZZUTO, DEE

BARB ABAR

805

PCON=805

ACON=

210748

1046 1963 1521 449

BARB ABAR /

10/14/96 10/14/96 M

1

1

1 M

758P 900P 30 10/14

2

1

10,00

2 M

1232A1245A 30 10/14

2

1

4,00

WABC EYEWITNESS NEWS MOND

OCT96

14,000.00

TOTAL SPOTS

TOTAL EXPIRED

TOTAL SCHEDULED

14,00

TOTAL GROSS

14,00

COMMISSION

2,10

TOTAL NET

11,90

IF INFORMATION PAGES, IF ANY, ATTACHED (ELECTRONIC AGREEMENT BETWEEN THEM FOR ADVERTISING ON STATION FOR PRODUCT) OF CLIENT AS ABOVE SPECIFIED.

**National Broodcoping Company, Inc.**

Robert Taylor

27

[illegible]



1. The first step is to identify the problem or question that needs to be answered. This involves understanding the context and the specific requirements of the task.

